Occupational Health and Telemedicine Lower the Cost of Employee Care
Businesses that provide medical benefits for their employees face a variety of challenges. These businesses want to provide high quality, accessible care to their patients, but due to the high costs associated with that care, it can have an impact on the business’s annual budget. Likewise, employees frequently opt for benefit plans with high deductibles, which, while they provide lower monthly premiums, can result in much higher doctor’s visit costs.

Often, due to time constraints, employees may be unable to conveniently visit their doctor and receive medical treatment when in need. Therefore, they are often forced to receive care at urgent care centers or emergency rooms where the care is often much more expensive and often results in episodic care. Or worse yet, they avoid much needed care and smaller problems can turn into much larger and costly problems. The goal of a virtual medical practice is to make medical care accessible and affordable for employees in a way that is also financially beneficial for the employer.

Bizmatics, Inc. and United Concierge Medicine (UCM) have a long-standing partnership, leveraging the latest Electronic Health Record (EHR) technology from Bizmatics in combination with UCM’s expert providers to deliver unparalleled Telemedicine services.

PrognoCIS EHR Software by Bizmatics delivers a robust set of tools for ambulatory medical practices in any specialty, with customizable workflows, easy-to-use physician templates, mobile applications, electronic payments, e-prescribing, integration and record sharing, patient portal, HIPAA compliance, and more.

How to Deliver Simple, Affordable Employee Care

Employee Concierge Clinic, UCM’s flagship offering, uses telemedicine to provide comprehensive and personal care to make employee health care accessible and affordable for the patient, and cost-effective for the business. Giving employees easy access to health care with a personal touch is the primary aim of the Employee Concierge Clinic. Professionals working from 9-5, coming home to care for their children, and maintain their homes, don’t always have room in their schedules for doctor visits even when they get sick. UCM’s concierge telemedicine services take out the hassle of doctor visits with consultations by phone, video chat, or secure messaging.

One patient of Employee Concierge Clinic had the following to say about UCM’s service: “United Concierge Medicine has taken the headache out of seeing the doctor. Whether it’s me, my wife, or our three kids, UCM saves us time and money getting our minor medical issues dealt with.” That’s because UCM’s providers can connect with patients 24/7 using telemedicine. The patient can get medical assistance in a matter of minutes.

In response to a recent survey, another patient said, “My daughter was away at college when she became ill, and the doctor worked with me to get her an antibiotic in a nearby drug store. Pleasantly surprised when the doctor called my home twice to check on my daughter’s progress the following week, something our primary care doctor has never done.” With convenient Telemedicine solutions, UCM is able to give patients the attention they need, any time of day.
Patients who use UCM benefit from reduced costs, in that they have the option to avoid more expensive Urgent Care and sick visits during winter months when patients are more prone to colds and seasonal illnesses. The ease of getting medical treatment via a phone call saves time as well as money, since there is no need to wait for hours in a busy clinic.

Fran Wynnik, H.R. Manager at Belcam Inc., says, “our employees are also seeing a 12% reduction in their costs for 2016. Needless to say in this day and age of continuing cost increases, this is a very significant savings.”

Lowering the Cost of Health Care for the Employer

Hamilton Fulton Montgomery Boces, a public school in Montgomery County, NY, since rolling out UCM’s Occupational Telemedicine, has seen significant savings in their medical care programs. “Last school year we decided to experiment and hire United Concierge Medicine to provide our organization with virtual medical care. Since that time we have saved well over $300,000, have a high participation rate and have outstanding customer satisfaction,” says Dr. Patrick Michel, District Superintendent of Schools, HFM BOCES. The school saves $51,000 annually from reduced worker absenteeism alone.

Employee Concierge Clinic Makes Businesses Healthier

Convenient, cost-effective telehealth solutions make health care more efficient and accessible to greater numbers of people. That’s because more people can get the care they need faster, and at a lower cost. Medical, work compensation and mental health savings make UCM’s employee concierge clinic a foundation of healthcare and operational change for organizations.

One of the unique things about UCM’s solution is that it provides comprehensive and personal healthcare. Besides just treating simple minor conditions via Telehealth, UCM can order labs, x-rays, and follow-up with patients. This allows for a much broader scope of conditions that can be treated and a personal trust that’s created with patients.

Bizmatics and UCM deliver telemedicine services that combine powerful EHR technology with expert Concierge telemedicine providers, so that doctors can provide health care beyond the brick and mortar of their medical clinic. 24/7 service means that patients can get medical care daytime, nighttime, and weekends,
providing not only convenience but peace of mind. Employee Concierge Clinic helps businesses reduce costs and worker absenteeism, resulting in better health outcomes and happier employees.

PrognoCIS has telemedicine solutions for every specialty that expand the connectivity and functionality of the EHR software using custom mobile applications. With integrated text, email and video, patient engagement is only a click away. Using PrognoCIS Telemedicine you can quickly access patient charts, monitor patients remotely, and expand your practice’s geographical reach. Our solutions work together to provide the most convenient working conditions to see more patients at a lower administrative cost.

**About United Concierge Medicine**
United Concierge Medicine is the premier provider of concierge telemedicine services. As just the 5th healthcare organization to be accredited for online patient consultations by the American Telemedicine Association, UCM connects local doctors to local patients 24/7/365 using everyday technology such as phone, text, video and email. UCM can diagnose, prescribe medications, order labs/x-rays and even refer to local pcps and specialists. Their business to business solutions allow healthcare organizations/practices, businesses, and colleges health centers to leverage their providers, technology and expertise to provide telemedicine services under their brand. UCM works with healthcare organizations to expand their geographic reach, increase revenue and decrease costs all while providing high-quality affordable care to their patients. Learn more at: [https://www.unitedconciergemedicine.com/](https://www.unitedconciergemedicine.com/)

**About Bizmatics Inc.**
Bizmatics Inc. is the developer of PrognoCIS Electronic Health Record (EHR) software, billing, and practice management services. PrognoCIS is more than just an EHR. Bizmatics is headquartered in San Jose, CA. Learn more at: [http://prognoxis.com](http://prognoxis.com)